



**GOVERNMENT OF KARNATAKA**

**No:DH-OPDP0OPDP/71/2023-OP-DOH**

**Office of the  
Additional Director of Horticulture,  
Oil palm section, Lalbagh,  
Bangalore.**

**Dated: 31.10.2023.**

**EXPRESSION OF INTEREST DOCUMENT**

**Sub:** Inviting Expression of interest from eligible Companies/Entrepreneurs/FPO/Societies for taking up oilpalm developmental activities under PPP mode in Dakshina Kannada and Udupi districts of Karnataka State under the Centrally sponsored National Mission on Edible Oils-Oilpalm Scheme.

**1. PREAMBLE :**

Edible oil is one of the essential nutrients for proper and normal functioning of body. More than 50% of the country's annual demand is being imported every year, costing crores to the Nation's exchequer. The Govt. of India in order to achieve self-sufficiency in the edible oil production has introduced oil palm as a commercial crop and is promoting the crop through Centrally Sponsored Schemes. One of the unique features of oilpalm is that the fruits of oil palm called Fresh Fruit Bunches (FFBs) will have to be processed within 24 to 48 hours after harvesting. Hence, this demands timely procurement of FFBs and processing. The Govt. of Karnataka in order to ensure smooth functioning of oil palm industry including procurement of FFBs from farmers, payment to the farmers and processing of FFBs into Crude Palm Oil (CPO) has involved oil palm entrepreneurs/companies. Specific zone and regions have been allotted to the companies. Over the years the companies have also been vested with the responsibility of Oil Palm Nursery raising, Area expansion, distribution of input subsidy, Extension & Publicity and Training to the farmers, Procurement and Payment for Oil Palm Fresh Fruit Bunches to farmers.

In this connection, Expression of Interest is invited from eligible companies /entrepreneurs/Farmers producers organizations (FPO)/Societies to take up oil palm developmental activities such as area expansion, nursery raising, distribution of inputs, technical training to farmers, procurement and payment for oil palm

Fresh fruit bunches to the farmers as fixed by the Department of Horticulture, Govt. of Karnataka as declared by GOI and processing of oil palm fruits procured from farmers in Dakshina Kannada and Udupi districts of Karnataka State. Currently oil palm is developed in an area of around 410 ha., out of which about 157 ha. is yielding area with the production of about 1900 M.Ts. of oil palm fresh fruit bunches per annum in these districts.

The interested companies/organization's/Farmers producers organization (FPO)/Societies may submit information regarding their present activities, previous experience in oil palm industry.

The designated areas: Dakshina Kannada and Udupi.

The Tenderer shall download the document from Government of Karnataka KPPP website <https://kppp.karnataka.gov.in> from 31-10-2023 to 27-11-2023. Any queries related to Expression of Interest document shall be submitted before 15-11-2023. The last date for uploading the filled in document through KPPP portal is 01-12-2023 upto 5.00 p.m. The uploaded EOI documents will be downloaded after 04-12-2023 at 11.00 a.m onwards. The date of Technical Bid evaluation and any other events will be communicated to the Bidders in future.

All tender documents shall be signed by Proprietor or Chief Executive or Managing Director or President of the companies/FPO/Societies or an authorized representative in support of which necessary authorization letter with seal and signature shall be submitted.

## **2. BANK GUARANTEE:**

In respect to successful Tenderer whose services are accepted as per terms and conditions, Bank guarantee of Rs.10.00 lakhs for each district allocated to be submitted by the successful tenderer (if two districts have been allocated to the single successful tenderer, then they should submit the Bank guarantee worth of Rs. 20.00 lakhs). However, the Bank guarantee will be forfeited, if the successful Tenderer does not provide the service as per the agreed terms & conditions.

## **3. ELIGIBILITY CRITERIA FOR THE TENDER APPLYING AGENCIES:**

1. The Bidder must be a company/Private Ltd./ Limited Liability Partnership (LLP)/Consortium of the companies/Eligible firms that include all entrepreneurs, FPOs, Societies and partnership firms as on the date of submission of the bid. Documents to be submitted are Certificate of

2. The eligible firm/companies should run a profitable business with minimum annual turnover of Rs.10.00 crores per annum in oil palm development projects and shall submit the relevant documents like copies of CA certificates, audited balance statements, Income Tax Returns etc., for the last three consecutive financial years (2020-21, 2021-22 & 2022-23).
3. The eligible firm/companies should have minimum of 5 years experience in oil palm development, working with farmers/ FPO/ Self Help Groups/ Industries Associations, Central/State Governments/Bi/ Multi-lateral agencies along with buy back experience with the project/assignment value of minimum of Rs. 2.00 crores per annum or cumulative of minimum of Rs. 10.00 crores for 5 years. Project/assignment value/turnover includes transactions with respect to area expansion and procurement of FFBs and shall submit relevant documents related to experience, certified by the concerned Central/State Government officers.
4. The eligible firm should be capable of procuring required quantity of imported oil palm sprouts and to establish primary and secondary nurseries for production of oil palm seedlings within 1 month after signing of MoU with the Department of Horticulture.
5. The eligible firm should be capable of establishing processing unit required for processing of FFBs procured from the farmers of allotted districts within 3 months after signing of MoU with the Department of Horticulture.
6. Weightage will be given to the bidder who has already established nursery (5 marks), collection centres (5 marks) and processing mill (10 marks) in Karnataka State for which certificate from the concerned Deputy Director of Horticulture, GOK has to be uploaded along with EOI document.
7. The tenderers can apply for allotment of one / both districts.
8. **The selection of tenderers is based on the Technical Evaluation Criteria.**
9. The Bidder shall establish registered/corporate office in the allotted districts before signing of MoU. Valid documentary proof of office/service centre address certified by the concerned Deputy Director of Horticulture of the districts to be furnished at the time of signing of MoU with the Department of Horticulture.
10. The Bidder should not be debarred/blacklisted/banned/not being under declaration of ineligibility for corruptor fraudulent practices by any Government/PSU in India as on date of submission. Bidder shall submit Self-certification regarding this. False certification and/or non-disclosure will lead to forfeit of the Bank guarantee and disqualification from the evaluation process and blacklisted by State of Karnataka.

#### **4. Technical Proposal**

Bidders shall submit the technical proposal as per annexure 1 to 7. While submitting the Technical Proposal, the bidder shall, ensure uploading of the following:

1. Letter of submission- Annexure-1
2. All forms are submitted in the prescribed formats and signed by the prescribed signatories-Annexure-2, 3, 4, 5, 6 & 7.
3. Bidders Experience should be attached by supporting documents.
4. Brief write up on Approach, Methodology & Work plan
5. Key Personnel employed by the company for the period of implementation of the scheme on development of Oil palm in the State.

#### **5. Criteria for Evaluation:**

##### **Evaluation of Technical Proposals.**

The minimum score for technical qualification shall be decided by the tender scrutiny committee. The Technical Proposal will be evaluated on Minimum Eligibility Criteria. The only technically qualified bidder will be eligible for further evaluation. The bidders who are technically qualified shall give the presentation on approach and methodology on the date informed by the Department of Horticulture. The Bidder with highest technical score will be considered for final allotment of districts for oil palm development.

The scoring criteria to be used for evaluation shall be as follows

	<b>Criteria &amp; Sub Criteria</b>	<b>Max marks</b>
<b>1</b>	<b>Financial Strength</b>	<b>20 Marks</b>
	The total Annual turnover of the company for last three consecutive financial years in oil palm development projects (2020-21, 2021-22 & 2022-23). a. Total Rs. 30.00 cr.-upto Rs.50.00 cr. for last three consecutive financial years- 2 marks b. Total more than Rs. 50.00 cr.- upto Rs.100.00 cr. for last three consecutive financial years - 3 marks c. Total more than Rs.100.00 cr.-upto Rs.150.00 cr. for last three consecutive financial years- 4 marks d. Total more than. Rs. 150.00 cr.-upto Rs.200.00 cr. for last three consecutive financial years- 5 marks e. Total Rs. 200.00 cr.-upto Rs.250.00 cr. for last three consecutive financial years- 6 marks f. Total more than Rs. 250.00 cr.- upto Rs.300.00 cr. for last three consecutive financial years - 7 marks g. Total more than Rs.300.00 cr.-upto Rs.350.00 cr. for last three consecutive financial years- 8 marks	10

		<p>h. Total more than. Rs. 350.00 cr.-upto Rs.400.00 cr. for last three consecutive financial years- 9 marks</p> <p>i. Total more than Rs. 400.00 cr. for last three consecutive financial years-10 Marks</p> <p>(CA Certificates, Audited Balance sheet to be uploaded)</p>	
	B	<p>Weightage for total annual turnover from services rendered to Government of Karnataka assignments on oil palm projects for last three consecutive financial years (2020-21, 2021-22 &amp; 2022-23).</p> <p>a. Total Rs. 10.00 cr.-upto Rs.15.00 cr. for last three consecutive financial years- 2 marks</p> <p>b. Total more than Rs. 15.00 cr.-upto Rs.20.00 cr. for last three consecutive financial years- 3 marks</p> <p>c. Total more than Rs. 20.00 cr.-upto Rs.25.00 cr. for last three consecutive financial years- 4 marks</p> <p>d. Total more than Rs. 25.00 cr.-upto Rs.30.00 cr. for last three consecutive financial years- 5 Marks</p> <p>e. Total Rs. 30.00 cr.-upto Rs.35.00 cr. for last three consecutive financial years- 6 marks</p> <p>f. Total more than Rs. 35.00 cr.-upto Rs.40.00 cr. for last three consecutive financial years- 7 marks</p> <p>g. Total more than Rs. 40.00 cr.-upto Rs.45.00 cr. for last three consecutive financial years- 8 marks</p> <p>h. Total more than Rs. 45.00 cr.-upto Rs.50.00 cr. for last three consecutive financial years- 9 Marks</p> <p>i. Total more than Rs. 50.00 cr. for last three consecutive financial years- 10 Marks</p> <p>(CA Certificate, audited balance sheet for services being rendered only to Government of Karnataka to be uploaded)</p>	10
<b>2</b>	<b>Technical Experience</b>		<b>20 Marks</b>
		<p>i. Bidder having minimum 5 years experience in Project/assignment on oil palm cultivation and production in association with Farmers /Farmer Produce Organizations/Self Help Groups/ Industries Associations, Central/State Governments/Bi/ Multi-lateral agencies with minimum project/assignment value/turnover of Rs. 2.00 crores annually i.e. minimum Rs. 10.00 crores for 5 years is minimum eligible criteria.</p> <ul style="list-style-type: none"> <li>Completed 6 years of experience with minimum annual turnover of Rs. 2.00 crore per annum (i.e. minimum Rs. 12.00 crores for 6 years) – 2 mark</li> <li>Completed 7 years of experience with minimum annual turnover of Rs. 2.00 crore per annum (i.e. minimum Rs. 14.00 crores for 7 years) - 4 marks,</li> </ul>	10

	<ul style="list-style-type: none"> <li>Completed 8 years of experience with minimum annual turnover of Rs. 2.00 crore per annum (i.e. minimum Rs. 16.00 crores for 8 years) - 6 marks ,</li> <li>Completed 9 years of experience with minimum annual turnover of Rs. 2.00 crore per annum (i.e. minimum Rs. 18.00 crores for 9 years) -8 marks,</li> <li>Completed 10 years of experience with minimum annual turnover of Rs. 2.00 crore per annum (i.e. minimum Rs. 20.00 crores for 10 years)-10 marks,</li> </ul> <p>(relevant documents related to experience, certified by the concerned Central/State Government officers to be uploaded)</p>	
	<p>ii. Bidder having partnership with local oil palm growers association/Society to carry out oil palm development activities in Udupi and Dakshina Kannada districts. (Registered Agreement between the bidder and the association/ society to be uploaded in this regard).</p>	10
<b>3</b>	<b>Infrastructure facilities established for oil palm development.</b>	<b>50 marks</b>
	<p>i. Nursery established by the bidder on own /lease/contract/ in partnership for production of oil palm seedlings (details of the nursery, area, production capacity certified from the Central or State Government Authority to be uploaded).</p>	10
	<p>ii. Seedlings available in the nursery established by the bidder on own /lease/contract/ in partnership to supply to the farmers for 2023-24 and 2024-25 target allocated to Udupi and Dakshina Kannada districts. (Details to be furnished in annexure-4 and certified from the concerned from the Central or State Government Authority to be uploaded).</p> <ul style="list-style-type: none"> <li>100% availability of seedlings for 2023-24 &amp; 2024-25 target allocated to Udupi and Dakshina Kannada districts - 10 marks.</li> <li>50-99% availability of seedlings for 2023-24 &amp; 2024-25 target allocated to Udupi and Dakshina Kannada districts - 5 marks.</li> <li>Less than 50% - no marks</li> </ul>	10
	<p>iii. Staff/field assistance employed by the bidder to provide technical assistance to farmers on oil palm cultivation, procurement of FFB (list of staff employed and details to be uploaded as per annexure- 5).</p> <ul style="list-style-type: none"> <li>Minimum 1 Area Manager with graduate qualification with minimum 3 years experience in oilpalm development field for both Udupi and Dakshina Kannada districts – 5 marks</li> </ul>	10

	<ul style="list-style-type: none"> <li>• Minimum 2 Field Assistants with diploma qualification with minimum 3 years experience in oilpalm development field for both Udupi and Dakshina Kannada districts – 5 marks</li> <li>• Less than the minimum staff requirement-no marks will be given.</li> </ul> <p>iv. Additional marks for the bidder who has established nursery, collection centers and mill in the Karnataka State. (5 marks for nursery, 5 marks for collection centers and 10 marks for mill established. (The certificate from the concerned Deputy Director of Horticulture to be uploaded).</p>	20
4.	<b>Methodology and Presentation:</b> Understanding of the TOR, adequacy of the proposed methodology and work plan in response to the Terms of Reference.	<b>10marks</b>
	Approach and Methodology	5
	Presentation	5

#### **6. TERMS AND CONDITIONS :**

1. The successful company/organization/society shall be responsible for development of oil palm in the allotted area/district for a period of the implementation of Scheme on development of oil palm in the allocated area or until the period of force closure by the Department of Horticulture on receipt of complaints on poor performance of the specified activities in the allotted area as per terms and conditions.
2. The successful company/organization/society shall be responsible for planning of area expansion, establishment/ maintenance of nursery, procurement of requisite number of sprouts, raising oil palm seedlings and systematic implementation of the program.
3. The successful company/organization/society along with the Departmental Officers shall be responsible for selection of farmers as per the target including SC & ST category as fixed by GOI/GOK and suitable site for oil palm cultivation.
4. The successful company/organization/society along with the concerned Departmental Officer shall sign a MOU with the individual farmer for Oil Palm development and procurement of FFBs (Performa will be provided at the time of sign of MOU).

5. The successful company/organization/society shall have their own support staff including technical and non-technical personnel for nursery development, timely distribution of inputs, procurement of FFBs etc., and the Departmental Officers will oversee proper positioning/appointment of staff and effective implementation of the Scheme.
6. The successful company/organization/society shall provide required technical guidance to the farmers regarding oil palm cultivation.
7. The successful company/organization/society shall seek timely advisory input from Department of Horticulture as and when required.
8. The successful company/organization/society shall open collection centers for collecting oil palm Fresh Fruit Bunches (FFBs) within 5-10 kms radius in the oil palm growing regions within 15 days after signing of MOU with the Department of Horticulture.
9. The FFBs shall be purchased by the successful company/organization/society from the farmers within their allotted area only. If the company fails to procure the FFBs, they shall compensate for the loss as per the provisions indicated in the Oil Palm Act-2013.
10. The successful company/organization/society shall pay the monthly purchase price of FFBs fixed by the Department of Horticulture, Govt. of Karnataka and make payment to the farmers within 10 days from the date of issue of price fixation order.
11. The successful company/organization/society shall **establish their own/lease/contract/in partnership nursery for production of Oil palm seedlings within 1 month after signing of MOU with the Department of Horticulture.**
12. The successful company/organization/society **shall establish their oil processing unit in the Karnataka State/allotted area for processing of the fresh fruit bunches procured from the farmers within 3 months after signing of MOU with the Department of Horticulture.** The action being taken in setting up of the mill shall be brought to the notice of Government.
13. Till such time the successful company/organization/society establishes its own processing unit in the Karnataka State/allotted area, the bidder shall purchase FFBs in the allotted area and arrange for processing in the nearby oil palm processing mill. **The relevant documents of having collaboration with the existing oil palm processing mill has to be attached.**

14. In case the successful company/organization/society has already established the mill in neighboring state, the company can transport the FFBs to their mill established in the neighboring state at their own cost (Relevant documents to be attached).
15. The successful company/organization/society shall provide Bank guarantee valid upto 31.03.2026 worth of Rs.10.00 lakhs for each district or Rs.20.00 lakhs for both allocated drawn in favor of The Director of Horticulture, which has to be renewed after 31.03.2026. However, timely instructions will be issued by Director of Horticulture,
16. The successful company/organization/society shall abide by the provisions of the Oil Palm Act-2013 in force related to oil palm development and processing.
17. The successful company/organization/society shall not withdraw from the project for any reason whatsoever unilaterally, if so the Bank Guarantee will be forfeited to Govt. of Karnataka and the company/organization/society will be blacklisted.

#### **7. STATUTORY:**

The tenderer shall indemnify the Director of Horticulture from all statutory provisions such as Contract Labour Act, minimum wages, payment of wages, Workmen Compensation Act, and Industrial Dispute etc., and other relevant Acts.

The successful Tenderer shall be formally allotted the area through Government Order upon which the successful tenderer shall execute an agreement on non-judicial Stamp paper worth Rs. 200/- or as per the existing procedure at his/her own cost with the Department of Horticulture, GOK.

**The Memorandum of Understanding between the Department of Horticulture and the successful bidder has to be signed within 1 month after the receipt of communication letter from the Department of Horticulture for being allotted the districts for oil palm development activities for selected bidder/company. Otherwise, the Government order and communication letter shall be cancelled. In addition to this, punitive actions will be initiated as deemed fit by the Department of Horticulture against the successful bidder/company.** The successful tenderer shall also execute an agreement with the individual farmers who has taken up oil palm cultivation.

Any violation of the terms and conditions by the Bidder is liable for forfeiting of Bank Guarantee of Rs. 10.00 lakhs for each district and any other punishment as deemed fit in opinion of Tender accepting authority.

For any legal remedies the courts at Bangalore shall have the jurisdiction.

The decision of the Tender accepting authority *i.e* The Director of Horticulture, GOK is final in considering or rejecting of the Tender for allotment of the area.


**The power of accepting or rejecting the selection of Bidder at any stage of Expression of Interest process without assigning any reasons vests with the Director of Horticulture, GOK. In this regard any complaints/requests raised by the bidder/tender is not valid.**

**8. TENDER BID PROFILE (TECHNICAL):** Details to be submitted in Annexure-3.

**9. Questionnaire for Bidder.**

1. Does your company/organization/society have previous experience in cultivation of oilpalm or in Palm Oil business or in promoting any agricultural, horticultural or plantation crops or their processing and/or marketing/export in the country? If so, indicate details thereof with relevant documents to be attached.
2. Preparedness for extension activities to promote oil palm cultivation among the farmers and improvement of oil palm productivity at your own cost? If so, indicate the proposed action, details of the extension staff that will be put in place for this purpose.
3. Indicate companies/organization/Society management structure.
4. Indicate the financial position of your company/organization, the proposed investment in this project, expected returns and long-term plan for oilpalm development.
5. Has your company /organization/Society under taken any OilPalm project before? If so, furnish full details like area allotted, progress achieved, processing capacity installed, and productivity levels in the project area (Relevant documents to be attached).
6. Indicate the equity-structure of the company/organization/society.
7. Indicate plan to set up or already established processing unit of suitable capacity for processing of oilpalm FFB (Relevant documents for established processing unit to be attached).

8. Maximum working capital requirement of the company/organization/society, when the processing unit operates at full capacity.
9. Indicate plans for establishing company/organization/society own nurseries to produce good quality oil palm seedlings or details of already established nurseries (Relevant documents for established nursery to be attached).
10. Indicate your willingness to abide by the decision taken in the Price fixation Committee constituted by Government of Karnataka to fix the Purchase prices of Fresh fruit bunches (FFB) and procure FFBs from farmers.
11. Indicate your willingness to abide by the decision taken by the Project's highest body the Project Management Committee.
12. Indicate your willingness to abide by the provisions of Oil Palm (Regulation of Cultivation, Production and Processing) Act-2013.
13. Is your company/organization/society willing to enter into a bipartite agreement involving the Department of Horticulture.
14. Indicate if there is any provision made for arranging credit facilities to farmers and for recovery of loans (both principal and interest) from the farmers by way of deductions from the sale proceeds of FFBs from farmers to the company/organization/society
15. Have you prepared a project report about the oilpalm development in the proposed area. Indicate salient features regarding the area (extent) your company proposes to develop, production levels you expect to achieve, the extension staff you will employ, the processing facility proposed to be established and financial implication and your programme for the same in the project report (Relevant project report to be attached).
16. Any other point that your company/organization may wish to bring to the notice of the Government of Karnataka may please be indicated.

  
**Additional Director of Horticulture**  
**Oil palm section, Lalbagh,**  
**Department of Horticulture**



**Annexure-1**  
**Letter of submission**

**To,**

The Additional Director of Horticulture.  
Oil Palm Section,  
Department of Horticulture,  
Lalbagh,  
Bangalore

**Dear Sir,**

**Sub:** Submission of Expression of interest documents for area  
allotment of Dakshina Kannada and Udupi Districts-reg.

**Your**

**Reference no:**

With reference to the above subject, the documents for Expression of Interest for Area allotment of ..... Districts for development of oilpalm as per your notification no. .... dated: ..... and Tender No: ..... have been submitted. We have remitted the Processing fees of Rs. 500/- .

We have here by uploaded the following documents for your kind perusal.

- 1)
- 2)
- 3)

This is for your kind perusal

Thanking you,

.....  
.....

## **Annexure-2**

### ***Details of the Bidder***

A.	Name of the Agency	
B.	Address of the Agency	
C.	Year of Incorporation	
D.	Legal Status (Public/Private/Society/FPO/Agency)	
E.	Name & Designation of the Authorized person to whom all references shall be made regarding this Bidding Document	
F.	Mobile No. Telephone No. (with STD Code)	
G.	E-Mail of the Contact person	
H.	Website	
I.	Applied for	
	i. Dakshina Kannada district	Yes/No
	ii. Udupi district	Yes/No
J.	GST details	
K.	PAN	

***Date:***

***Authorized Signature [In full and initials]:***

***Name and Designation of Signatory:***

***Name of Firm: Address: Mobile Number:***

**Annexure-3**  
**Tender Technical Bid profile**

SL. NO	Description														
1	Name and full address of the Tender applicant														
2	Certificate of Registration under Company's Act or relevant Registration document.														
3	Certificate of Service Tax Registration														
4A	Details regarding the total Annual turnover of the company for last three consecutive financial years in oil palm development projects (2020-21, 2021-22 & 2022-23). (CA Certificates, Audited Balance sheet to be uploaded)	<table border="1"> <thead> <tr> <th>Financial year</th><th>Annual turnover (in Crores)</th></tr> </thead> <tbody> <tr> <td>2020-21</td><td></td></tr> <tr> <td>2021-22</td><td></td></tr> <tr> <td>2022-23</td><td></td></tr> <tr> <td><b>Total</b></td><td></td></tr> </tbody> </table>	Financial year	Annual turnover (in Crores)	2020-21		2021-22		2022-23		<b>Total</b>				
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4B	Details regarding total annual turnover from services rendered to Government of Karnataka assignments on oil palm projects for last three consecutive financial years (2020-21, 2021-22 & 2022-23). (CA Certificate, audited balance sheet for services being rendered only to Government of Karnataka to be uploaded)	<table border="1"> <thead> <tr> <th>Financial year</th><th>Annual turnover (in Crores)</th></tr> </thead> <tbody> <tr> <td>2020-21</td><td></td></tr> <tr> <td>2021-22</td><td></td></tr> <tr> <td>2022-23</td><td></td></tr> <tr> <td><b>Total</b></td><td></td></tr> </tbody> </table>	Financial year	Annual turnover (in Crores)	2020-21		2021-22		2022-23		<b>Total</b>				
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5A	Details of bidders having minimum 5 years experience in Project/assignment on oil palm cultivation and production in association with Farmers /Farmer Produce Organizations/Self Help Groups/ Industries Associations, Central/State Governments/Bi/ Multi-lateral agencies with minimum project/assignment value/turnover of Rs. 2.00 crores annually i.e. minimum Rs. 10.00 crores for 5 years is minimum eligible criteria (relevant documents related to experience, certified by the concerned Central/State Government officers to be uploaded)	<table border="1"> <thead> <tr> <th>No. of years of Experience</th><th>Details</th><th>Project value/turnover (in Crores)</th></tr> </thead> <tbody> <tr> <td></td><td>Area expansion</td><td></td></tr> <tr> <td></td><td>Procurement of FFBs</td><td></td></tr> <tr> <td></td><td><b>Total</b></td><td></td></tr> </tbody> </table>	No. of years of Experience	Details	Project value/turnover (in Crores)		Area expansion			Procurement of FFBs			<b>Total</b>		
No. of years of Experience	Details	Project value/turnover (in Crores)													
	Area expansion														
	Procurement of FFBs														
	<b>Total</b>														
5B	Bidder having partnership with local oil palm growers association/Society to carry out oil palm development activities in Udupi and Dakshina Kannada districts. (Registered Agreement between the bidder and the association/ society to be uploaded in this regard).	Yes/No													

6	Details of nursery established by the bidder on own /lease/contract/ in partnership for production of oil palm seedlings (details of the nursery, area, production capacity certified from the Central or State Government Authority to be uploaded).	Name of the nursery	1) 2)				
		Address of the nursery	1) 2)				
		Total Area established (in ha.)	1) 2)				
		Annual production capacity of oilplam seedlings (in lakh numbers)	1) 2)				
7	Details of Seedlings available in the nursery established by the bidder on own /lease/contract/ in partnership to supply to the farmers for 2023-24 and 2024-25 target allocated to Udupi and Dakshina Kannada districts. (certified from the Central or State Government Authority to be uploaded).	Upload Annexure -4					
8	Details of Staff/field assistance employed by the bidder to provide technical assistance to farmers on oil palm cultivation, procurement of FFB (list of staff employed and details to be uploaded as per annexure- 5).	Upload Annexure -5					
9	Details of nursery, collection centers and mill established in Karnataka State. (The certificate from the concerned Deputy Director of Horticulture to be uploaded).	Particulars	Nur sery	Col lect ion cen tre	Oilpal m proces sing mill		
		Name and address					
		Area (inha.)/Numbe rs					
		Production/pro cessing capacity (in MT)					

**Authorized Signature [In full and initials]:**

**Name and Designation of Signatory:**

**Name of Firm: Address: Mobile Number:**

**Annexure-4**

**Availability of seedlings in the nursery established by the bidder**

<b>Districts</b>	<b>2023-24</b>			<b>2024-25</b>		
	<b>Target Area (ha.)</b>	<b>Seedlings Requirement (No.) @157 no. of seedlings/ha</b>	<b>Availability of seedlings (No.) to be furnished by the bidder</b>	<b>Target Area (ha.)</b>	<b>Seedlings Requirement (No.) @157 no. of seedlings/ha</b>	<b>Availability of seedlings (No.) to be furnished by the bidder</b>
<b>Udupi</b>	50	7850		50	7850	
<b>Dakshina Kannada</b>	40	6280		75	11775	

Authorized Signature:

Name and Designation of Signatory:

Name of firm: Address: Mobile Number:

**CERTIFICATION**

This is to certify that .....firm/company has established nursery in .....State.....District in an area of .....ha. and presently ..... and ..... number of quality oilpalm seedlings as per technical specifications is available for area expansion of oil palm in the year 2023-24 and 2024-25, respectively.

**Name, Signature and Designation of  
Central/State authorized officer**

**Annexure-5**  
**Details of the staff employed by the bidder for development of oil palm in**  
**Udupi & Dakshina Kannada Districts**

**Post – A : Area manager ; No. of post - .....**

**Qualification:** Graduate with experience in oilpalm development field

<b>Sl.No.</b>	<b>Name</b>	<b>Qualification</b>	<b>No. of years of experience</b>	<b>Experience details</b>

**Post – B: Cluster / Field assistant ; No. of post - .....**

**Qualification:** Diploma with experience in oilpalm development field

<b>Sl.No.</b>	<b>Name</b>	<b>Qualification</b>	<b>No. of years of experience</b>	<b>Experience details</b>

***Authorized Signature [In full and initials]:***

***Name and Designation of Signatory:***

***Name of Firm: Address: Mobile Number:***

## **Annexure-6**

### ***Proposed Approach, Methodology and Work Plan***

The proposed Approach, Methodology and Work plan shall be described as follows:

#### **I. Brief description about the bidder organization and understanding of the TOR**

The Applicant shall clearly state its understanding of the TOR and also highlight its important aspects. The Applicant may supplement various requirements of the TOR and also make precise suggestions if it considers this would bring more clarity and assist in achieving the Objectives laid down in the TOR.

#### **II. Approach & Methodology**

The Applicant will submit its approach & methodology for carrying out this assignment, outlining its approach toward achieving the objectives laid down in the TOR, including approach, methodology, etc.

#### **III. Team Structure & Work Plan**

The applicant will submit a brief write up on its proposed team followed by detailed CV, explaining how different areas of expertise needed for this assignment have been fully covered by its proposal. The Applicant should specify the sequence, locations and timelines of important activities in the form of a Gantt chart, and provide a quality assurance plan for carrying out the SPMU Services.

***Authorized Signature [In full and initials]:***

***Name and Designation of Signatory:***

***Name of Firm: Address: Mobile Number:***

**Annexure-7**

**DECLARATION BY THE TENDER**

I have read and understood the Tender Terms and Conditions relevant to Tender as contained in Tender document Ref. No: ..... dated ..... and I have submitted bid in accordance with the terms and conditions of the above referred notification and Tender document.

The information furnished in Tender document are true and factual and I clearly understand that our Tenders are liable for rejection, if any information furnished is found to be not true and not factual at any point of time. The department will have right to initiate action as deemed fit.

Place:

Date:

Seal & signature of the Tender applicant

